

# Geoffrey J. Buschur

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*Highly diversified aviation expert with a natural propensity toward analytics and strategy, exceptional management skills, and the capacity to energize a team of professionals by creating a resilient and innovative team culture.*

## Qualifications Summary

- ◆ Visionary professional with the ability to oversee and monitor all aircraft assets in storage and transitioning through maintenance within fast-paced, high-profile environments.
- ◆ Collaborative team player with high emotional intelligence and the capacity to partner with and support a finance team on market presentations, corporate presentations, investment memos, and investor relations material.
- ◆ Exceptional communicator and change agent with a sharp power of observation, able to simplify sophisticated issues to make them easily comprehensible for a broader audience.
- ◆ Ambitious, high-energy self-starter with a proven ability to plan, prioritize, manage, and the capacity to conduct financial modeling, including lease review, cash flow analysis, technical analysis, accounting analysis, asset condition-adjusted appraisals, piece-part residual value, and credit due diligence.
- ◆ Engaging individual with a dynamic growth mindset, strong management and people skills, personal values, integrity, and technical knowledge; known for hands-on maintenance and expertise in maintenance programs, engineering, program management, and fleet planning.
- ◆ Highly effective strategist with the capacity to use creativity to determine the best course of action for the organization as a whole through use of skills that transfer across multiple industries and positions.

## Career Experience

### AIMFleet

#### **Vice President – Fleet Technical Services** | March 2021 to Present

Establish solid foundation for success by providing quality onsite technical representation while monitoring aircraft deliveries.

- ◆ Ensure quality execution by producing and presenting project management dashboards.
- ◆ Employ refined relationship-building skills and collaborative mindset while reporting to all stakeholders on project status.

### Southwest Airlines

#### **Fleet Transactions, Treasury** | July 2012 to August 2020

Maximized productivity and provided vital structure by adding 90 aircraft to the fleet based on research and evaluation of potential acquisition aircraft. Leveraged experience and functional knowledge to oversee configuration control of the 737 fleet.

- ◆ Contributed to corporate financial health by negotiating lease agreements with lessors with a focus on best-in-class terms for Southwest Airlines Fleet Transactions Team.
- ◆ Harmonized operations by advising treasury on supplemental agreements negotiations to the Boeing Purchase Agreement.

- ◆ Demonstrated leadership and communication skills as business owner of MAX aircraft development and configuration; highly skilled in managing all commercial terms for project.

## **Southwest Airlines**

**Engineering, Technical Operations** | July 2006 to July 2012

Delivered key contributions toward success by managing comfort, performance, and reliability of 80K passenger seats and 4.5K crew seats.

- ◆ Generated \$400M annually by adding six additional seats to Southwest Airlines seating configuration.
- ◆ Captured substantial gains in efficiency and productivity by consolidating fleet from 10 to two configurations.
- ◆ Enhanced stability by ensuring new seat programs met FAA's safety requirements.

## **Delta Air Lines**

**Maintenance, Publications and Programs** | July 2002 to December 2005

Demonstrated strong leadership and foresight by ensuring all 767 technical manuals and maintenance program task cards adhere to Delta and FAA standards.

*Additional Experience as **Aviation Maintenance Technician**, Delta Air Lines.*

## **Education**

**Bachelor of Science in Professional Aeronautics with Safety and Management**, *Summa Cum Laude*  
Embry-Riddle Aeronautical University, Daytona Beach, FL

**Associate of Science in Aviation Maintenance Technology** *Cum Laude*  
Vincennes University, Vincennes, IN

**Airframe and Powerplant Mechanic License**  
Federal Aviation Administration,

## **Professional Proficiencies**

Aviation Industry Leader | Safety Protocols | Fleet Acquisitions | Dispositions | Reconfigurations | Certifications | Long-Term Fleet Improvement Projects | Collaborative Relationships Leader | Cabin Services Leader | Technical Operations Leader | Flight Operations Leader | Supply Chain Management | Solution Finder | Aircraft Acquisition Guidelines and Workflow Development

## **Leadership and Awards**

- ◆ *President's Award*, Southwest Airlines Engineering Group for determination, creativity, and diligence to drive change, 2012
- ◆ Three-time Ironman and Board Member for a 501 (c) organization